

# Oncology Vendor Program Strategy Director

Job ID  
REQ-10034807  
Mar 24, 2025  
USA

## Summary

The ideal location for this role is East Hanover, NJ but remote work may be possible (there may be some restrictions based on legal entity). Please note that this role would not provide relocation as a result. If associate is remote, all home office expenses and any travel/lodging to East Hanover, NJ for periodic live meetings will be at the employee's expense. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager. This position will require 10% travel. The Vendor Program Strategy Director (VPSD) acts as the Business Partner for all vendor activities with the Clinical Operational Program Head (COPH). The VPSD, in collaboration with the COPH, Portfolio Innovation Director (PID), the ERMT and Procurement defines the program vendor strategy end-to-end. The VPSD is accountable at program level for the vendor delivery across the clinical study lifecycle from study start-up, recruitment, maintenance and closeout in accordance with GCP, ICH, SOP's, and regulations #LI-Hybrid Key Responsibilities: • End-to-end accountability for all supplier related activities at a program level across GDD Portfolio • Manages a program view of supplier performance relative to the defined strategy • Defines and aligns program strategies in close collaboration with Alliance Lead, ERMT, PID and Procurement • In collaboration with Vendor Alliance Leads, reviews geographic scope of global vendors and drives local vendor service delivery discussions with country representatives in case of gaps • Understands upcoming portfolio demand within Program through COPH role (new trials, new program, BR transition, BD&L, research collaboration) and pushes information to Vendor organization • Understands and translates new service needs, in advance, and engages with Vendor Alliance Lead for vendors to be identified, qualified, and contracted to support future Programs/Trials • Engages with Head Vendor Alliances to understand the latest in category strategy, supplier performance, supplier innovation • Enables early engagement with suppliers during protocol development & feasibility stage

## About the Role

### Essential Requirements:

- Advanced degree in science or business with equivalent experience Strongly Preferred
- 10+ years relevant industry experience, including expertise in clinical operations leadership of multidisciplinary teams, experience management outsourced trial activities at an operational and strategic level Strongly Preferred.
- Demonstrated executive leadership in developing and managing external and internal strategic relationships
- Experience with clinical processes and associated supplier services, with excellent understanding of trial management, trial monitoring and overall integration of clinical data system and processes
- Strong technical and problem solving skills Excellent understanding of clinical trial methodology, GCP and medical terminology

- Excellent understanding of clinical development, quality & regulatory standards and policies relevant to defined services

Novartis Compensation and Benefit Summary: The pay range for this position at commencement of employment is expected to be between \$176,400 and \$327,600/year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an “at-will position” and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

*Company will not sponsor visas for this position.*

*Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.*

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#### **Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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Basel (City), Switzerland  
Alternative Location 2  
Distant Employee - Distant Working Arrangement (DWA) (USA), Distant Working Arrangement, US, USA  
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