

# Manager, Deployment Services

Job ID  
REQ-10043465  
Mar 28, 2025  
India

## Summary

- Explore, develop, implement and evaluate Digital innovation solutions that address customer needs. Co-create with key stakeholders to build partnerships and collaborations -Leads the delivery of multiple projects across a variety of creative and marketing channels, including print and digital media. Develop and coordinate project plans across the design, development and production stages of a project to support the successful delivery within set KPI's. -Works in collaboration with brand teams, technical teams and all functions to maximize value. -Provides consultancy, advice and assistance on strategy for commercialization of products, and influence marketing/Marketing Sales Operation team on decision making on Sales Force resource allocation in most optimal ways, through delivery of proven analytics based projects. -Provide analytics support to Novartis internal customers

## About the Role

**Location – Hyderabad**

### About the Role:

Novartis specialists within Data and Product Solutions are on a data and digital transformation journey, leveraging analytics to generate actionable insights for Novartis medicines impacting more than 799 million patients worldwide. The team is poised to enable easier, faster, and reliable decisions for Novartis divisions across the globe.

### Key Responsibilities:

- Explore, develop, implement, and evaluate innovative solutions that address customer needs
- Co-create with key partners to build partnerships & collaborations
- Develop and coordinate project plans across the design, development, and production stages of a project to support the successful delivery within set KPI's
- Works in collaboration with brand teams, technical teams & all functions to maximize value.
- Serve as interface with the global and local brand teams on Project Planning and delivery management through delivery of proven analytics-based solutions
- Take initiative to drive standardization of reports across brands, data, and platforms
- Collaborate with peers globally in scaling test teams, processes and standards
- Deliver services through structured program management approach while enabling field excellence solutions in leading end-to-end delivery for defined scope of work
- Creates and maintains standard operating procedures (SOPs), and validation checkpoints that will enable quality testing outputs
- Develops and maintains knowledge repositories and plays a vital role in onboarding of new associates

- Support team leaders in recruitment and on-boarding of new associates within the organization
- Ensures exemplary communication with all stakeholders including internal associates, and clients through regular updates with focus on best practices, staffing changes and key events
- Comply with all internal functional operating procedures like time tracking, KPI tracking and reporting, and other internal systems and processes
- Comply to all Novartis operating procedures as per legal / IT / HR requirements.

### **Essential Requirements:**

- Degree level
- Graduate / Postgraduate in Medicine (MD/MBBS/BDS) Pharmacy / Life Sciences/ Engineering
- Experience (6+ years) in data analytics in a market research firm or pharmaceutical company or Pharma KPO
- Proficiency in SQL, Dataiku, Qlik, PowerBI, Alteryx, Excel, PowerPoint
- Proficient in US pharma datasets like APLD, IQVIA Xponent, DDD, SMART etc.
- Exposure to Python is preferred
- Proficient in DevOps tools like Azure DevOps, JIRA x-Ray etc.
- Proficient in Workflow management and automation tools like Sharepoint, MS PowerApps, RPA, etc.
- Proven communication, presentation, stakeholder management and Leadership skills
- Should understand US commercial pharmaceutical business
- Strong analytical thinking with problem solving approach
- Should have worked in an international company with exposure to working in cross-cultural environment
- Should be customer service oriented
- Strong and proactive business results-focus, and proven ability to provide insights that increase productivity

### **Commitment to Diversity and Inclusion:**

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

### **Accessibility and accommodation:**

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.india@novartis.com](mailto:diversityandincl.india@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division  
Operations  
Business Unit  
Innovative Medicines  
Location  
India  
Site  
Hyderabad (Office)  
Company / Legal Entity  
IN10 (FCRS = IN010) Novartis Healthcare Private Limited  
Functional Area  
Marketing  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No  
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