

# Executive Director, IDS and Data Partnerships

Job ID  
REQ-10043980  
Mar 20, 2025  
USA

## Summary

This position will be located in East Hanover, NJ.

The Insights and Decision Science (IDS) team is dedicated to enabling improved decision-making at Novartis by leveraging data and advanced analytics capabilities to generate actionable insights that drive business growth. We collaborate closely with the US business, bringing insights and challenging ideas to empower smarter, data-driven decision-making. Reporting into the VP, Head, US Data Strategy and Governance, the Executive Director, IDS and Data Partnerships will play a critical role in establishing strong data partnerships to support the US Commercial organization.

This position will be responsible for leading Novartis's existing strategic partnerships within IDS (data, platforms, technology, vendors etc.) to ensure compliance and quality are maintained and that Novartis teams have the appropriate systems to meet the needs of their use case. This role collaborates with cross-functional teams to identify new partnership opportunities, assess the effective-ness of ongoing data partnerships, enforce data stewardship practices, and ensure that data assets are being leveraged effectively across the organization.

## About the Role

### Key Responsibilities:

- Oversee the performance and outcomes of external data partnerships, including third-party platforms, vendors, and technology solutions
- Develop and execute the organization's data partnership strategy, including the identification of the organization's critical data needs
- Align partnership prioritization with broader organizational strategy and objectives
- Establish data quality SLAs and metrics with external data partners to ensure high quality data remains available for Novartis teams
- Monitor and enforce data quality, security, and compliance standards for all external data sources, platforms, and vendors, ensuring adherence to regulatory requirements and internal policies for data management
- Work collaboratively with data vendors and cross-functional teams to address data quality issues and communicate any corresponding changes
- Facilitate acquisition of data from requirements gathering through integration into Novartis's platforms and systems
- Establish oversight mechanisms for external data partnerships, ensuring compliance with data standards,

data-sharing agreements, and internal policies for data management

- Support the implementation of data stewardship practices across platforms, vendors, and technology solutions, to verify data is properly managed and governed throughout the partnership, providing performance metrics and governance reports to senior leadership
- Coordinate training and awareness initiatives with internal teams around best practices to promote effective and compliant data usage
- Continuously evaluate existing partnerships and tech solutions to identify opportunities for operational efficiencies, improved governance, and enhanced collaboration across internal teams and external vendors.

### **Essential Requirements:**

Novartis seeks an individual with extensive experience in establishing and managing data partnerships. The ideal candidate will have a deep understanding of the data partnership landscape, including industry best practices for collaborating with external data providers. A proven ability to navigate data-related risks—such as privacy, security, and compliance issues—while building mutually beneficial partnerships is essential. The successful candidate will be committed to driving continuous improvement in the organization's data partnership strategy, leveraging data insights and industry trends to strengthen collaboration and maximize the value of external data assets.

- Bachelor's or Master's degree in Information Management, Computer Science, Business Administration, or related field.
- 10+ years of experience in establishing and managing data partnerships, with a strong focus on data governance, data management, or related roles
- Expert understanding of data partnership principles, frameworks, and best practices, with a proven ability to forge strategic collaborations with external data providers and vendors
- Familiarity with regulatory requirements and industry standards related to data privacy and security
- Excellent leadership, communication, and stakeholder management skills
- Ability to influence and drive change in a complex organizational environment
- Strong analytical and problem-solving skills, with the ability to assess and manage risks associated with external data partnerships, ensuring the integrity, security, and quality of shared data
- Certification in data governance or related areas (e.g., DM-BOK, CDMP, etc.)

**Novartis Compensation and Benefit Summary:** The pay range for this position at commencement of employment is expected to be between \$214,900.00 and \$399,100.00 a year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an “at-will position” and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a

community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:  
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### **EEO Statement:**

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### **Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

US

Business Unit

Innovative Medicines

Location

USA

State

New Jersey

Site

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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