

# Market Access Manager

Job ID  
REQ-10045651  
Mar 28, 2025  
Russian Fed.

## Summary

Location: Russian Federation, Moscow

Now we are looking for Federal Market Access Manager (Oncology)

## About the Role

Your responsibilities include, but not limited to:

- Creates, implements and drives decision related to the value and access (V&A) strategy at a local level
- Utilizes insights from cross-functional teams and market research to launch, develop and implement high-quality Patient Access strategic and operational plans
- Establishes and maintains a strong professional network within the Federal /Regional and local Government authorities, Healthcare providers, Health Economic organizations and other relevant decision making representatives to anticipate and influence legislative P&R trends
- Communicates relevant changes and trends in local health policy environment and Patient Access activities of new competitors to the cross-functional team
- Ensures development and implementation suitable tools for internal and external partners in a way of realizing V&A strategy in different financial channels

What you'll bring to the role:

- Detailed knowledge of pharmaceutical market and healthcare system related to the reimbursement processes, regulatory environment and commercial principles
- Experience with reimbursement dossier compilation
- Proven ability to develop trust-based relationships with key federal stakeholders, experts, KOL's etc.
- Work experience in a similar position for at least a year or implemented projects in this area is preferable
- Fluent English

Why Novartis:

Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Russian Fed.

Site

Moscow (City)

Company / Legal Entity

RU07 (FCRS = RU007) Novartis Pharma LLC

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID

REQ-10045651

**Market Access Manager**

[Apply to Job](#)

---

**Source URL:** <https://prod1.novartis.com/careers/career-search/job/details/req-10045651-market-access-manager>

**List of links present in page**

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. [https://novartis.talentsys.ru/gateway.html?recTitle=Market%20Access%20Manager&requisition=REQ-10045651&redirect=https%3A//novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Moscow-City/Market-Access-Manager\\_REQ-10045651-1%0D](https://novartis.talentsys.ru/gateway.html?recTitle=Market%20Access%20Manager&requisition=REQ-10045651&redirect=https%3A//novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Moscow-City/Market-Access-Manager_REQ-10045651-1%0D)
5. [https://novartis.talentsys.ru/gateway.html?recTitle=Market%20Access%20Manager&requisition=REQ-10045651&redirect=https%3A//novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Moscow-City/Market-Access-Manager\\_REQ-10045651-1%0D](https://novartis.talentsys.ru/gateway.html?recTitle=Market%20Access%20Manager&requisition=REQ-10045651&redirect=https%3A//novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Moscow-City/Market-Access-Manager_REQ-10045651-1%0D)