

# Director, Federal Government Affairs

Job ID  
REQ-10045881  
Mar 27, 2025  
USA

## Summary

The Director, Federal Government Affairs will represent and advocate for Novartis with key stakeholders at the national and US federal levels, including Congress, the Administration, and prominent third-party organizations and trade associations.

This role is required to be in our Washington D.C. office 3x/week.

## About the Role

### Key Responsibilities:

- Provide respected, credible and active day-to-day representation of Novartis in Washington, D.C. by establishing and maintaining a strong, sophisticated network of relationships on Capitol Hill, within the Executive Branch, and relevant agencies and across the broader healthcare/policy community
- Proactively support the company's enterprise priorities through strategic alignment of business priorities with the company's advocacy and political agenda, including healthcare, tax, IP and workforce issues
- Lead the creation and execution of specific government affairs strategies to ensure an increased understanding of the company with respect to its strategic positioning in the industry, and build the company's reputation for high integrity, competitive leadership and sustained performance
- Develop a strategic direction as it relates to the company's outreach and engagement with federal government officials, issue management, and third parties
- Analyze legislative language; prepare and provide executive summaries of complex legislation and assist other NVS functions with issues involving federal officials
- Drive federal advocacy agenda and provide input/recommendations at key associations such as PhRMA, US Chamber of Commerce, National Association of Manufacturers and others that impact policy development and strategy

### Essential Requirements:

- Bachelor's degree required; Master's degree or a Juris Doctor preferred.
- 10+ years of experience with federal legislative, executive and public policy-making activities preferred
- Understanding of the healthcare and pharmaceutical industries and/or tax preferred
- In-depth knowledge of the U.S. legislative process, including an understanding of the roles and decision-making processes of the Executive Agencies, the U.S. Senate, and U.S. House of Representatives
- Strong background in analyzing legislative language and providing strategic insights to support company functions involving federal officials

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a

community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
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**Novartis Compensation and Benefit Summary:** The pay range for this position at commencement of employment is expected to be between \$176,400 - \$327,600 / year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

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your message.

Division

Corporate Affairs

Business Unit

Corporate

Location

USA

State

District of Columbia

Site

Washington, DC

Company / Legal Entity

U061 (FCRS = US002) Novartis Services, Inc.

Functional Area

Communications & Public Affairs

Job Type

Full time

Employment Type

Regular

Shift Work

No

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