

# Pricing & Reimbursement Lead

Job ID  
REQ-10046507  
Apr 01, 2025  
South Korea

## Summary

• The P&R Lead will play a crucial role in developing and executing reimbursement launch strategies for Cancer and Rare disease treatment drug in early-stage. This position requires a strategic thinker and mature leadership with holistic view in navigating complex healthcare environments for successful innovative drug access.

## About the Role

### Major accountabilities:

- Formulate and implement comprehensive strategies to secure optimal reimbursement and access for new innovative products, ensuring alignment with company goals and regulatory requirement.
- Collaborate with cross-functional teams including local and regional & international team to integrate market access considerations into reimbursement launch strategies.
- Conduct thorough pricing and reimbursement analyses to develop competitive pricing strategies that maximize product uptake and profitability.
- Perform health economic evaluations and cost-effectiveness analyses to support reimbursement submissions and negotiations.
- Establish and maintain strong relationships with key stakeholders such as healthcare providers, payers and policymakers to advocate for favorable reimbursement policies and patient access to innovative treatment.
- Analyze P&R trend and competitor activities to inform strategic decision-making and optimize market access strategies.
- Lead and mentor a team of market access professionals, fostering a collaborative and high-performance work environment

### Qualification

- Minimum 10 years of experience in the Pharma industry or consulting within the healthcare practice.
- Demonstrated ability to environment shaping with innovative & analytical thinking , develop creative solution in complex challenges.
- Proven track record in P&R project and influencing to regulation.
- Strong project management skill and collaboration spirit to maximize synergy.

- In-depth understanding of evolving dynamics in market access, regulatory environments and healthcare system.
- Advanced degree in relevant field (e.g., Health Economics, PharmD and MBA) is preferred but not mandatory

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**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

South Korea

Site

Seoul

Company / Legal Entity

KR01 (FCRS = KR001) Novartis Korea Limited

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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