

(Sr.) Healthcare Solutions Manager

Job ID
REQ-10048130
Apr 09, 2025
Taiwan

Summary

To develop an alternative funding strategy in responsible channels and lead the development and implementation of innovative initiatives to unlock alternative funding, with strong collaboration across cross-functional expertise at Novartis. Coordinate the relationship between external key stakeholders and Novartis, leveraging the breadth and depth of Novartis's capabilities to accelerate patient access.

About the Role

Major accountabilities:

- Lead projects to submit patient access dossiers to regulatory authorities applying high standards of operational excellence.
- Utilizes insights from internal and external key stakeholders to develop and implement high-quality alternative funding strategies, while leading their alignment across brands through clear tactical plans.
- Establishes and maintains a strong professional network/partnership within the internal cross-functional team and external key stakeholders (payers, B2B partners, vendors, etc.) to drive alternative funding initiatives.
- Communicates relevant changes and trends in the external alternative environment and activities of other players to the cross-functional team.
- Creates and works with the cross-functional team to align alternative funding initiatives.
- Ensure engagement activities are in compliance with guidelines and regulations

Key performance indicators:

- Development and implementation of alternative funding initiatives across Novartis Taiwan with a strong focus on priority/launch brands
- Feedback from both internal and external key stakeholders
- Execution of alternative funding strategy in the country as per agreed KPIs including measurement against internal and external benchmarks
- Delivery of high performance as agreed in timelines, quality and compliance by ensuring adherence to international and local regulations and Novartis SOP standards.

Minimum Requirements:

Work Experience:

- 5+ years of experience (including 2+ years in a management role) in developing and implementing commercial plans, with a significant track record.
- Experience in the healthcare industry in alternative funding, or combined with other industry experience, is a plus.

- Understanding of the Pharma market including key dynamics, competitors, country regulatory and market environments
- Proven Ability to Develop trust-based relationships with internal and external key stakeholders
- Strong skills and experience in directly and indirectly leadership, strong in teamwork, and able build alignments
- Strong communication, presentation, and negotiation skills
- Agility in first time situations and passion for applying innovative approaches
- Curiosity for innovation and exploring new concepts, ideas and models and strategic vision to adapt innovation to drive new business models

Skills:

- Project management skills
- Accountability
- Collaboration
- Competitive Intelligence
- Compliance
- Problem Solving Skills

Languages :

- Fluent in English speaking, writing and reading
- Mandarin is a must

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Taiwan

Site

Taipei

Company / Legal Entity

TW03 (FCRS = TW003) Novartis (Taiwan) Co. Ltd

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular
Shift Work
No
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