NOVARTIS

Patient Access Lead Lithuania

Job ID
REQ-10050994
May 13, 2025
Lithuania

Summary

Join our team as a Patient Access Lead and play a pivotal role in shaping strategies to improve patient access to innovative healthcare solutions. You will lead the creation and implementation of a sustainable Patient Access strategy at a local level.

Your analytical mindset and collaboration skills will be essential in developing impactful value propositions for patients, stakeholders, and Novartis. Drive and execute projects that truly make a difference in people's lives, maintaining the highest standards of operational excellence. If you have experience in the healthcare market and a passion for enhancing access to therapies – this role is for you!

About the Role

Major accountabilities:

- Lead projects to submit patient access dossiers to regulatory authorities applying high standards of operational excellence.
- Utilizes insights from cross functional teams and market research to launch, develop and implement high quality Patient Access strategic and operational plans.

- Establishes and maintains a strong professional network.
- Communicates relevant changes and trends in local health policy environment and Patient Access activities of new competitors to the cross functional team.
- Creates and work with the cross-functional team to agree Business Cases.

Key performance indicators:

- Reimbursement/listing status, price versus targets, time to reimbursement/access
- Improvement/expansion of patient access
- Revenue, market availability/access
- Management of relevant local systems and processes to secure optimal patient access

Minimum Requirements:
Work Experience:

- Understanding of the national healthcare and regulatory environment for drugs, including pricing and reimbursement processes
- Proven ability to understand and clearly communicate scientific, legal, and economic topics
- Strong negotiation and analytical skills

Skills:

- Strong negotiation and influencing abilities with well-developed analytical and strategic thinking
- Collaboration and leadership skills, including the ability to manage cross-functional teams and relationships with external stakeholders
- Deep understanding of economic drivers, healthcare systems, market access strategies, and policy-making processes
- Competent in tracking systems and using real-world evidence (RWE) to improve patient access and support value propositions
- Customer-centric mindset with agility in adapting to regulatory updates and market intelligence

Languages :

- English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

Division
International
Business Unit
Innovative Medicines
Location
Lithuania
Site
Lithuania
Company / Legal Entity
LTP2 (FCRS = LV001) SIA Baltics, Lithuanian
Functional Area
Market Access
Job Type
Full time
Employment Type
Regular
Shift Work
No
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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