

# Therapeutic Area Strategy Head (RLT)

Job ID

REQ-10051091

May 09, 2025

USA

## Summary

The Therapeutic Area Strategy Head, Radioligand Therapy (RLT) will lead a therapeutic area focused team in the creation and ongoing update of a holistic and aligned enterprise portfolio strategy for a key Novartis growth pillar, RLT. The candidate will work closely with the Research-Development-Commercial continuum + (RDC+), comprising of key functions within Biomedical Research (BR), Development and Commercial organizations in US and International. The candidate will bring a passion for innovation, deep RLT industry experience, scientific acumen and strong judgement to guide internal choices and drive sustainable growth in the short, mid and long-term for the platform. This individual will have both a broad and deep understanding of the RLT Platform, including imaging and isotopes, to derive insightful and differentiating competitive advantages over our peers by bringing a third-party view around key strategic levers and external analyses, trends, and white space opportunities. Additionally, they will conduct targeted primary research in Radioligand and the broader oncology space.

Location: this role can be based in Cambridge, MA or East Hanover, NJ US or Basel, Switzerland. If applying in Europe, please refer to REQ-10051090.

LI-#hybrid

## About the Role

**Your responsibilities include, but not limited to:**

**Provides external perspective and identifies opportunities:**

- Builds and maintains in-depth knowledge of the TA (early pipeline to commercial); including disease models; responsible for ongoing assessment of peer companies with emerging exposure in the TA.
- Educates, updates and provides external views to all internal stakeholders. Provides insight within key portfolio governance processes (diligence and external landscape mapping with BD&L and M&A)
- Supports identification of growth accretive opportunities, indications, disease spaces and rejection of low value opportunities/projects
- Supports Group Investor Relations and the CEO Office with dissemination of key strategic insights
- Ongoing collection and synthesis of scientific and commercial insights for the TA

**Owns TA portfolio strategy and prioritization:**

- Leads the process of creating, maintaining and updating enterprise-wide TA portfolio strategy; including DA, molecule and isotope selection to drive mid- and long-term growth in collaboration with RDC and RDC+

## **Internal and External Commercial and Pipeline Modelling:**

- Oversees assessments of programs fit to current portfolio strategy and facilitates central review for assets inside and outside current priorities (e.g., at Innovation Management Board (IMB))
- Provides consolidated commercial and development inputs to support business cases for internal and external assets, programs and isotopes
- Provides outside-in independent view of internal assumptions around core pipeline
- Leads the development of assessment of external opportunities (e.g., forecast assumptions, business cases)

## **Others:**

- Coaches, attracts, develops, and retains top talents; partners with P&O leadership to develop people strategy (e.g. organization development, performance, career development).
- Plans, allocates, and manages TA strategy financial budget by anticipating expenditures, accurately forecasting resource needs/costs and properly accounting for expenses to meet requirements and achieve fiscal responsibility

## **What you'll bring to the role:**

- Advanced degree or equivalent experience in life science/healthcare required; MBA highly desirable
- Excellent oral and written English communication skills.
- ≥10 years of pharmaceutical/biotech experience from either banking, consulting or biopharma covering drug development and ideally commercialization with an ability to work in a matrix environment
- >3 years of experience with RLT technology
- Ability to comfortably engage with the C-suite and mid-career associates to influence and challenge with excellent interpersonal and leadership skills
- Strong financial and business acumen with strong understanding of biopharma landscape; companies, assets and early technologies
- Strong strategic vision, superior leadership, excellent communication, consensus building, and well-developed influencing and negotiation skills
- Excellent conflict resolution skills to facilitate agreement and buy-in at the senior-most levels
- Experience leading and managing a team with a variety of insights from science to commercial and proven coaching and mentoring experience
- Cross-functional leadership experience is essential

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

**Novartis Compensation and Benefit Summary:** The pay range for this position at commencement of employment is expected to be between \$346,400.00 - \$519,600.00 USD per year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments

to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

#### **EEO Statement:**

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

#### **Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

Strategy & Growth

Business Unit

Universal Hierarchy Node

Location

USA

State

Massachusetts

Site

Cambridge (USA)

Company / Legal Entity

U061 (FCRS = US002) Novartis Services, Inc.

Alternative Location 1  
East Hanover, New Jersey, USA  
Functional Area  
BD&L & Strategic Planning  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No  
[Apply to Job](#)

Job ID  
REQ-10051091

## Therapeutic Area Strategy Head (RLT)

[Apply to Job](#)

---

**Source URL:** <https://prod1.novartis.com/careers/career-search/job/details/req-10051091-therapeutic-area-strategy-head-rlt>

### List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. <https://www.novartis.com/about/strategy/people-and-culture>
5. <https://talentnetwork.novartis.com/network>
6. <https://www.novartis.com/careers/benefits-rewards>
7. <mailto:us.reasonableaccommodations@novartis.com>
8. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Cambridge-USA/Therapeutic-Area-Strategy-Head--RLT-\\_REQ-10051091-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Cambridge-USA/Therapeutic-Area-Strategy-Head--RLT-_REQ-10051091-1)
9. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Cambridge-USA/Therapeutic-Area-Strategy-Head--RLT-\\_REQ-10051091-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Cambridge-USA/Therapeutic-Area-Strategy-Head--RLT-_REQ-10051091-1)