

# Senior BPA

Job ID

REQ-10056535

Jun 29, 2025

Japan

## Summary

Lead all BPA activities within a country, unit, or function, a region or globally (depending on the division size), providing insightful and value-added analysis and decision support to the business leadership.

## About the Role

### MAJOR ACCOUNTABILITIES

- Manage the execution of regional / global strategies for own part of the organization and the correct and timely implementation of BPA processes and policies and ensure adherence thereof.
- Deliver core management reporting and financial planning processes to ensure the effective and timely delivery of insightful, recurring or ad-hoc financial information.
- Lead the development of detailed budget and financial forecasts for use in Global and Regional, country, Business Franchise (BF), and Business Unit (BU) planning.
- Design and maintain early warning systems for financial tracking, ensuring accurate advance warning for all financial results.
- Proactively drive performance and carry out value-added analyses on financial data: Sales trends, Functional Expenses, Other Income and Expenses, Impairment review, Management Cash Flow, Capital Investments, life time costs for projects, NPV etc - Support the organization's leadership team with financial analysis (including Risks and Opportunities analysis), cost analysis and control and drive corrective actions.
- Conduct value added analyses, e.g. Resource Allocation, Profitability analyses, Benchmarking to recommend short -and long-term targets and improvement areas.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt -Distribution of marketing samples (where applicable)

### KEY PERFORMANCE INDICATORS / MEASURES OF SUCCESS

- Target achievement of Sales / Sales growth, TFC and MR
- Accuracy of budget and estimates as compared to actual
- Availability of analysis in time and of required quality for business leaderships' decision making
- Specific Franchises output KPIs
- Compliance of financial processes with NFCM requirement and meeting statutory and internal reprinting deadlines
- Customer satisfaction

### EDUCATION / EXPERIENCE

**Minimum degree acceptable:** University degree in Finance or Economics

**Desirable degrees:** MBA

**Languages:** Fluent in English & Japanese – written and spoken

**Required positions:** Extensive experience (minimum 7+ years) at major (international) company in financial administration roles with record of expanding responsibility in business scope. Experience of effective communication and execution in a complex matrix organization.

**Ideal experience:** Project Management, Business case management, Financial Management, Functional Breadth.

**Other:** Mobility is recommended

## PROFESSIONAL COMPETENCIES

- Strategic & competitive business mindset
- Inspires continuous improvement / innovation and break-through thinking.
- Managing change and ambiguity while focusing on growth and striving to deliver results
- Stakeholder engagement and management in a complex matrix organization
- Operation and execution excellence
- Ability to role-model and lead Novartis' culture journey

## SKILLS AND KNOWLEDGE

- Financial and Management Reporting
- Effective and concise communication of complex models and scenarios
- Analytical thinking and robust financial modelling
- Aligning and influencing key stakeholders and resources towards common goal to drive decisions
- Financial business partnering (market understanding, understanding value drivers, critical thinking, rapid problem solving, insight generation, interpersonal savvy)
- Compliant financial and technical accounting, High integrity on financial compliance and control
- Establishes mutual respect and trust in dealing with others. Open minded to give and receiving feedback.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay

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<https://talentnetwork.novartis.com/network>. You can follow us via Novartis Recruitment WeChat Official Account and Novartis Recruitment WeChat Video Account.

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Division

Finance

Business Unit

Universal Hierarchy Node

Location

Japan

Site

Toranomon (NPKK Head Office)

Company / Legal Entity

JP05 (FCRS = JP005) Novartis Pharma K.K.

Functional Area

Audit & Finance

Job Type

Full time

Employment Type

Regular

Shift Work

No

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## Accessibility and accommodation

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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