

Global Category Manager General R&D

Job ID
REQ-10035657
Aug 25, 2025
Mexico

Περίληψη

Location: Mexico City #Hybrid

About the Role:

To plan and lead Category initiatives for categories globally; to lead proactive sourcing projects, specification definition and demand management, as well as manage R&D supplier performance and innovation activities.

About the Role

Major accountabilities:

- Translates global divisional category strategy into global, divisional, sub category strategy OR translates regional procurement strategy into country strategy and local implementation.
- Lead the implementation of sourcing plans for the sub category and deliver sub-category savings targets following engagement in the target setting process.
- Provide input into the overall Category or sub-category strategy about segmentation and identification of key supplier relationships, and lead business planning activities and ensure these projects are staffed and executed on a timely basis in line with the targeted goals.
- Manage strategic sub-category supplier relationships, and implement consistent key performance indicators for the sub-category, ensuring that any supplier performance risks and issues are resolved on a timely basis to end user satisfaction.
- May directly control at a country level purchase with respect to supplier choice, timing and commercial conditions (may vary between divisions depending on way spend is controlled).
- Collect supplier information and feedback from Divisions, countries, sites, Category teams and Business Partners, and deliver Procurement Balanced Scorecard metrics.
- Create, apply, complete and reviews major contracts for the sub category, and ensure that negotiated contracts are clearly communicated for the sub-category area and that they are consistently applied
- Manage the budget/resource allocation for the area of responsibility. Manage the performance and talent development of direct reports and contribute to talent development of indirect reports.

Minimum Requirements:

- University/Advanced degree is required. Master's Degree/other advanced degree is preferred.
- Preferably > 8-10 years of relevant subject experience in Procurement (indirects)
- Cross Cultural Experience.
- Strategic sourcing and stakeholder management experience.
- Strong and effective written and verbal communications (English)

- Experience in Research and development category (preferred)
- Operations Management and Execution Project Management

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Τομέας

Operations

Business Unit

CTS

Τοποθεσία

Mexico

Τοποθεσία

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Alternative Location 1

Prague, Czech Republic

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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