# 🕛 NOVARTIS

# **Procurement Manager with German**

Job ID REQ-10044975 Μαρ 26, 2025 **Czech Republic** 

# Περίληψη

Would you like to make a significant impact in the pharmaceutical industry by producing innovative products and aspire for a career progression in Procurement? Join our Procurement team for the DACH and European region, based in Prague, and become a part of the transformative change in medicine!

In the role as Procurement Manager with German skills, you will be responsible for following categories Market Insights / research, Media and Patient Support Programs on the German market. You will lead the delivery of individual projects defined as part of the Annual Category Plan and focus on project delivery with activities including requirements gathering, market analysis, qualifying and selecting suppliers with the relevant Business Partners and stakeholders, as well as non-sourcing projects such as demand management and process improvement.

### About the Role

#### **Key Responsibilities:**

- Implement global category strategy at local level and implement sourcing business plan for area of responsibility.
- Supervise the implementation of sourcing plans for the sub-category & deliver sub-category savings targets following engagement in the target setting process.
- Provide input into the overall Category segmentation and identification of key supplier relationships and directly control purchases with respect to supplier choice, timing and commercial conditions on a local basis.
- Manage strategic sub-category supplier relationships and implement consistent key performance indicators for the sub-category, and report on suppliers' performance, ensuring that any supplier performance risks and issues are resolved on a timely basis to end-user satisfaction.
- Collect supplier information and feedback from Divisions, countries, sites, Category teams and Business Partners, and deliver Procurement Balanced Scorecard metrics for the relevant sub-category.
- Create, apply, complete and reviews major contracts for the sub-category and ensure that negotiated contracts are clearly communicated for the sub-category area and that they are consistently applied.

#### **Essential Requirements:**

- University/Advanced degree in Business Administration/Economics/Finance/Statistics or similar.
- 3 5 years of experience of working in Procurement within Indirect categories in a global environment.
- Fluent spoken and written German and English are a must.
- Excellent communication and negotiation skills to manage senior stakeholders, internal teams and lead global negotiations with suppliers. 1/3

- Experience in Spend reporting, analysis and optimization. Experience with eSourcing tools.
- Advanced Analytical & Conceptual Thinking, organizational skills, results oriented and proactive.
- Good understanding of operations and business culture of multinational company.
- Ability to work in virtual teams and with remote stakeholders. Strong sense for independence and selfdrive. Curious mind and high motivation to learn.

#### **Desirable Requirements:**

• Experience within Corporate categories (Market Inisights / research, Media, Patient Support Programs.).

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <u>https://www.novartis.com/careers/benefits-rewards</u>

Τομέας Operations **Business Unit** CTS Τοποθεσία **Czech Republic** Τοποθεσία Prague Company / Legal Entity CZ02 (FCRS = CZ002) Novartis s.r.o **Functional Area** Procurement Job Type Full time **Employment Type** Regular Shift Work No Apply to Job

## Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to <u>di.cz@novartis.com</u> and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Novartis is committed to building an outstanding, inclusive work environment and diverse teams'

representative of the patients and communities we serve.

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