

Market Access Manager

Job ID
REQ-10053367
Ιούλ 06, 2025
Thailand

Περίληψη

Location: Thailand #LI Hybrid

Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

About the role:

Leads/ Co-leads the development and implementation of global health economic & outcomes research strategies at a global, cluster / large country. Participation in all major cross-functional teams at the program/brand level including Value & Access Teams, Global Brand Team and Global Medical Affairs Teams and demonstrate strong leadership in the area of HEOR. Demonstrate strong clinical and commercial and access strategic thinking and be capable of managing multiple projects.

This role will report directly to Country Head of Value and Access

About the Role

Key accountabilities:

- Work closely with all Therapeutic Area Heads for selected products to develop plans, both pre-launch and post-launch to optimize market access, particularly securing reimbursement in the government channels
- Monitor and map out healthcare policy trends/issues at national level that may impact performance and potential of Novartis products (e.g. access, reimbursement, prices, patents, legislation, etc.); translate into Novartis policy strategy to mitigate risks and capture opportunities
- Provide policy inputs for the development and conduct of health economics & outcomes research (HE&OR) studies and price setting consistent with priorities and product strategies in order to optimize market access (reimbursement and listing), to obtain optimal pricing, and to support other commercialization activities

Essential Requirements:

- Minimum of 5 years direct experiences
- Experience in Pharmaceutical industry
- Knowledgeable in HEOR and pricing
- Strong communication skills
- Strategic thinking

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:
<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Τομέας

International

Business Unit

Universal Hierarchy Node

Τοποθεσία

Thailand

Τοποθεσία

Bangkok

Company / Legal Entity

TH05 (FCRS = TH005) Novartis (Thailand) Limited

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID

REQ-10053367

Market Access Manager

[Apply to Job](#)

Source URL: <https://prod1.novartis.com/gr-el/careers/career-search/job/details/req-10053367-market-access-manager>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Bangkok/Market-Access-Manager_REQ-10053367-1
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Bangkok/Market-Access-Manager_REQ-10053367-1