

# Contracts Manager - LDC Solutions Design Manager -

Job ID  
REQ-10006282  
Dec 03, 2024  
Spain

## Summary

- ~ Responsible for ensuring the successful implementation and execution of the Commercial Strategy; take full accountability for brand insight across regional organization, and provide strategic insights that share /develop brand strategy.
- ~ Zusammenarbeit mit funktionsübergreifenden Teams, um Erkenntnisse zu umsetzbaren Erkenntnissen zusammenzufassen.
- ~ Verantwortlich für territoriale Marketingaktivitäten, um die Markenförderung zu optimieren und anzupassen, die Implementierung, Koordination und Durchführung von Außendienst- und KAM-Aktivitäten zu stärken.
- ~ Verantwortlich für die Identifizierung und Bindung von Talenten
- ~ Leitung der Entwicklung und Umsetzung von Standards zur Unterstützung von Qualität und Compliance

## About the Role

### Key responsibilities

- You will be accountable for the LDC Solution Design based on the Novartis architectural standards, performance, quality, and security principles.
- You will lead design decisions for complex issues in strong collaboration with the respective functional pillars based on a detailed rational and interpretation to fully understand implications of the proposal for the integrated solution.
- Improves and sustains standardization efficient while respecting regulatory/control requirements (e.g., NFCM-control requirements, P3, TPRM, GxP)
- Work (together with the IT Expert) in the assigned area and ensuring integrated solutions.
- Accountable for solutions testing and meets quality standards.
- Champion the need to stay standard from a customisation perspective by establish standardized design and development processes to enable cost effective delivery.
- Ensure adherence with all relevant internal / external security and compliance policies and procedures (e.g. FDA, Novartis IGM framework)

### Minimum Requirement:

Strong functional subject matter expertise in commercial contracting processes with transactional customers (wholesalers, hospitals, pharmacies) across entire contract lifecycle in the pharmaceutical industry including:

- Defining, and developing contract (front end) and revenue (back end) architectures
- Defining contract & claim types (including claims maintenance, disputes & deduction management

processes)

- Defining and determining all condition types related to condition contracts (on and off invoice, inclusion / exclusion rules)
- Defining contract/revenue lifecycle related reports

Super user level of experience in Vistex contract, pricing, and revenue management module or alternatively in S4/HANA Sales & Distribution module (SD)

Additional Project Management training, a certification/designation desirable (Lean / Six Sigma Certified preferred)

## **Why Novartis?**

766 million lives were touched by Novartis medicines in 2021, and while we're proud of this, we know there is so much more we could do to help improve and extend people's lives.

We believe new insights, perspectives and ground-breaking solutions can be found at the intersection of medical science and digital innovation. That a diverse, equitable and inclusive environment inspires new ways of working.

We believe our potential can thrive and grow in an unbossed culture underpinned by integrity, curiosity, and flexibility. And we can reinvent what's possible, when we collaborate with courage to tackle the world's toughest medical challenges aggressively and ambitiously. Because the greatest risk in life, is the risk of never trying!

Imagine what you could do here at Novartis!

## **Commitment to Diversity & Inclusion:**

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

## **Accessibility and reasonable accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or in order to perform the essential functions of a position, please send an e-mail to [tas.nacomms@novartis.com](mailto:tas.nacomms@novartis.com) call +1 (877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

<https://www.novartis.com/careers/careers-research/notice-all-applicants-us-job-openings>

**Join our Novartis Network:** If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Operations

Business Unit

CTS

Location

Spain

Site

Barcelona Gran Vía

Company / Legal Entity

ES06 (FCRS = ES006) Novartis Farmacéutica, S.A.

Functional Area

Marketing

Job Type

Full time

Employment Type

Regulär

Shift Work

No

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