

## Senior / Medical Scientific Liaison - Haematology

Job ID REQ-10050949

May 05, 2025

Australia

## Summary

Novartis is a global pharmaceutical and healthcare company committed to improving the lives of patients and making a lasting impact on global health. With a rich history spanning over 250 years, Novartis has established itself as a leader in the industry, combining cutting-edge medical science with innovative technology to develop and deliver life-changing medicines and healthcare solutions.

Driven by a robust pipeline of strong medicines, Novartis is undergoing an evolution that not only promises business expansion but also enables the swift delivery of innovative treatments to a growing number of patients in a multitude of therapeutic areas. As part of this journey, Novartis is seeking a (Snr) Medical Science Liaison to focus on our Haematology (classic and malignant) portfolio and engage with key opinion leaders in Victoria and Western Australia. You will need to be VIC based.

About the Role

- You will act as a bridge between the medical and scientific community and our company.
   Your main responsibility will be to establish and nurture relationships with healthcare providers and professionals to ensure the timely and ethical dissemination of clinical and scientific information about Novartis' compounds.
- Develop strong relationships and engage in scientific dialogue with medical experts and partners to provide access to the latest scientific information on Novartis products.
- Create and execute plans to align development activities effectively.
- Provide healthcare professionals with scientific information and present up-to-date data on our products.
- Support investigational sites and collaborate with the Translational Medical Office (TMO) and Medical Advisors to recommend investigators for our clinical programs.
- Assist the Medical Advisor in setting up, implementing, and executing Novartis-sponsored local clinical studies.
- Educate medical professionals, speakers, and investigators on emerging scientific and medical data.
- Prepare meeting deliverables, attend medical meetings, gather customer feedback, and evaluate the impact of competitive information to share both internally and externally.

## What We're Looking For:

- A relevant qualification, such as a PhD, PharmD, or medical qualification, would be advantageous.
- Ability to analyse recent scientific information within strategic and regulatory frameworks while maintaining personal integrity and a customer focus.
- Knowledge of clinical medicine, disease management, and medical research, with a good understanding of the Australian Healthcare System.
- Excellent interpersonal communication, negotiation, and advanced presentation skills, with the ability to contribute effectively to multifunctional teams.
- Previous experience in establishing and maintaining positive relationships with decisionmakers as a MSL.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <a href="https://www.novartis.com/careers/benefits-rewards">https://www.novartis.com/careers/benefits-rewards</a>

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Functional Area Research & Development
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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