Medical Manager

Job ID
REQ-10052247

May 23, 2025

Hungary

Summary

#LI-Hybrid
Location: Budapest, Hungary. (field based activities expected, approximately 30%)

This role is based in Budapest, Hungary. Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

Step into a role where your leadership shapes the future of medical strategy. As a Medical Manager, you’ll lead a team of Medical Advisors, aligning local efforts with global and regional strategies to drive excellence in a key Therapeutic Area. You’ll be at the forefront of scientific engagement, building trusted relationships with healthcare leaders and ensuring impactful knowledge exchange. Your expertise will influence strategic planning, evidence generation, and the seamless integration of pipeline innovations–making a real difference in patient outcomes.

This position reports to the Medical Director of Hungary.

About the Role

Key Responsibilities:

- Provides people leadership for direct reports and actively provide coaching and feedback. Supervisory responsibilities in accordance with the organization ’ s policies and applicable local regulations. Active member of the Medical Leadership Team. Prepares and drives the execution of the local Medical Affairs strategic plans aligned and in collaboration with other Commercial functions. Identifies opportunities for joint value creation through engagement with the key scientific leaders and other partners in the healthcare systems including Patient Associations to co-design strategies and studies.
- Explore the current patient journey and reveal obstacles and areas of improvement in it to elevate standards of care at the assigned Therapeutic Area(s) and Indication(s). Execute medial activities according to the Medical plans and in alignment with the brand strategies. Contribute to Patient Advocacy and disease awareness activities at assigned therapeutic area. Gathers and internally shares relevant captured insights (advisory boards, events, etc.), to shape the disease areas strategy.
- Accountable to co-developing integrated evidence plans and ensuring local execution of these plans throughout the lifecycle of the assigned brand(s) in partnership with functional partners and other relevant internal and external stakeholders. Help interpret and analyze local and international RWE in close collaboration with the whole cross functional team (Value and Access, Commercial Team) to engage external stakeholders e.g. Payer.
- Identifies Real World Evidence (RWE) needs and utilizes implementation science and other innovative methodologies, to close the identified evidence gaps ensuring patient and clinical adoption and better outcomes. Responsible to get global and local approvals for evidence generations. If applicable, leads the Post Trial Access (PTA) and Managed Access Programs (MAP) together with local medical governance lead (MGL) at local level, evaluates Investigator-Initiated research studies and Trials (IITs) and Research Collaborations (RC) for scientific soundness and alignment.
- Plans and execute scientific data distribution in alignment with brand strategy through scientific events and publications. Creation and approval of medical materials and review of locally developed promotional materials; ensure medical materials provided from global or region for stakeholder engagement and events are tailored to local needs and reviewed/approved per global and local guidelines and regulations. Ensure medical inquiries are responded to in a high quality, timely manner, and in accordance with applicable standards; establish standard response documents as appropriate, for frequently asked questions.
- Provide medical trainings to the relevant internal stakeholders. Provide medical/scientific input into the development and execution of the respective brand strategies and input into the development and execution of clinical trial or clinical research related activities, including initiation and oversight of clinical research and within the respective therapeutic area. Support country strategy for Non-Interventional Studies/Investigator Initiated Trial activities.
- Responsible for risk identification and assessment, mitigation planning as well as implementation and monitoring of appropriate internal controls within the area of responsibilities. Represents those who practice medicine and brings an understanding of how patients are cared for into the work of therapeutic areas addressed with the priority pipeline molecules, ensuring that activities are in the best interest of patients and those who manage them. Medical Governance responsibilities.
- Perform high quality scientific interactions with relevant external healthcare stakeholders, patient advocacy groups and advocating in the assigned therapeutic area. Works in close

collaboration with PAG Manager: provides scientific insights to PAG strategy creation and perform field interactions with PAGs in alignment with PAG Manager. Execute the pre-launch and launch field medical activities of the assigned brands.
- Actively gathers and internally shares relevant captured insights (advisory boards, events etc.), to shape the disease area strategy. Ensure medical insights are provided to the relevant cross functional groups. Elevate local standard of care and HCPs' scientific knowledge through scientific presentations and publications, medical projects, disease awareness programs and acts as company ambassador in external scientific programs and congresses.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt.

Desired Requirements:

- Education: Life Sciences Degree. (Pharmacist or MD preferred)
- Min. 3-5 years of experience from Medical Affairs from the Pharma industry.
- Previous people leadership experience.
- Proficient Hungarian and English, both written and spoken.
- Oncology therapeutic area knowledge.
- Cross functional collaboration.
- Strong communication skills and customer orientation.

Desirable Requirements:

- Previous experience with RWE (real world evidence).

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

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部門
International

部門
Innovative Medicines

国
Hungary

勤務地
Budapest

Company / Legal Entity
HU02 (FCRS = HU002) Novartis Hungary

Functional Area
Research & Development

職種
Full time

雇用形態
Regular

Shift Work
No

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