

# **New Products & Strategic Pricing Partner**

Job ID 393470BR Apr 16, 2024 Ukraine

# Summary

-Implements strategies at a country level, contributes to the timely listings and contract renewals of Novartis brands. -Interprets payer research results to develop solid insights on explicit and implicit needs of payers. Leverages thispayer environment knowledge to develop, optimal brand pricing, marketpositioning and stakeholder influence strategies. -Delivers high quality, impactful, product listing agreements and develops negotiation strategies in collaboration with the Health Policy and/or Access Team. -Manage cross -functional teams in the development and submission of evidence dossiers to HTA and/or P&R bodies

#### **About the Role**

## Major accountabilities:

- Develops and maintains expertise on local decision making processes & uses this expertise to develop innovative pricing & reimbursement models.
- Providing pricing input to launch sequencing and monitoring, with countries & region, via governance bodies.

## **Key performance indicators:**

 Quality and timeliness of HTA submission strategies, plans and deliverables -Achieving optimal national patient access outcomes.

#### **Minimum Requirements:**

### Work Experience:

- Project Management.
- Developing health economic models and conducting evidence generation.
- projects to support HTAs.

#### Skills:

NA.

#### Languages:

English.

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Division

International

**Business Unit** 

Innovative Medicines

Location

Ukraine

Site

Kyiv

Company / Legal Entity

UAPO (FCRS = CH024) NOPH SERVICES UKRAINE

**Functional Area** 

Market Access

Job Type

Full time

**Employment Type** 

Regular

Shift Work

No

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