

Biomedical Research Business Development & Licensing

Our Biomedical Research Business Development & Licensing team works with prospective partners to establish collaborations that are mutually beneficial and productive. We remain actively engaged with our collaborators to ensure a dynamic collaboration environment and maximize the probability of success.

The Biomedical Research Business Development & Licensing team is flexible in structuring deals and aims to tailor our collaborations to each partner's individual needs. Deal types include in-licensing, out-licensing/risk-sharing, research collaborations, options, equity investments and acquisitions.

Our Biomedical Research Business Development & Licensing team seeks collaborations in most therapeutic areas and technology classes ([see table below](#)), from idea-generation and early discovery through clinical proof-of-concept (phase IIa clinical trials). If you have an idea and would like to collaborate [learn more here](#).

Learn more about our approach to industry partnering from Phil Gotwals, Head of Biomedical Research Business Development & Licensing:

The Biomedical Research BD&L team seeks collaborations in the following areas:

Disease Areas	Platforms	Clinical
Autoimmunity, Transplantation & Inflammatory Disease	Antibody, Protein and Cell Therapies	Target Discovery & Validation
Neuroscience	Medical Chemistry and Library Enhancement	Drug Discovery
Ophthalmology	Target Discovery - Pathways	Safety & Drug Metabolism
Respiratory Diseases	Translational Medicine	Proof of Concept Clinical Study
Oncology/Immuno-oncology	Preclinical Safety and DMPK	Clinical Trials Phase I - IIa
Musculoskeletal Diseases	Assay Development	
Cardiovascular, Renal & Metabolism		

Source URL: <https://prod1.novartis.com/research-and-development/collaborations/biomedical-research-business-development-licensing>

List of links present in page

1. <https://prod1.novartis.com/research-and-development/collaborations/biomedical-research-business-development-licensing>
2. [#table](#)
3. <https://prod1.novartis.com/partnering>

