

# MSL manager, IMMU

Job ID  
REQ-10044180  
Mar 17, 2025  
China

## Summary

About the role:

In this role, you will lead the team to deliver the medical strategy, lead the scientific engagement with Medical Experts, implement clinical and educational strategies and respond to unsolicited medical enquiries for better patient access and outcomes.

## About the Role

### Key Responsibilities :

- *Be responsible for team recruiting, on-board training, MSL field scientific work coaching, management and performance evaluation of Medical Science Liaisons (MSLs) team*
- *Be responsible for direct report's performance management, evaluation process, and organizational talent review process for the MSL team. Ensure implementation of MSL processes within the team*
- *Coordinate the collection and reporting of consolidated KOL and key account insights that may impact Novartis development plans, trial designs, launch strategies and tactics, and medical education programs tailored to physician need*
- *Implement, ensure execution of product-specific strategic and tactical plans under IPS aligned strategy and prioritize, allocate appropriate projects for team members*
- *Recruit, hire and on-board a high performing team of MSLs in conjunction with others. Optimize resources with assigned team priorities.*
- *Ensure consistent application of effective technology to enhance productivity of the team. Manage strategically-aligned KOL management budgets, within a therapeutic team of MSLs to ensure team productivity*
- *Serve as an interface between related therapeutic area team and other functions.*
- *Support and contribute to Medical Affairs' objectives.*

### Essential Requirements:

- *MD, PharmD., pharmacist, PhD, Master above degree in medical or other life sciences*
- *Languages: Chinese and English*
- *Medical Science and Disease Area Knowledge*
- *Stakeholder Engagement& Experience*
- *Scientific Communication& Education*
- *AI-enabled Analytics& Insights*
- *Healthcare systems& partnerships*
- *Integrated Evidence Generation*

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining

to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

**Benefits and Rewards:** Go to Novartis career website to learn about all the ways we'll help you thrive personally and professionally.

#### **Accessibility and Accommodation:**

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please tell your relevant request to our hiring managers.

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<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

China

Site

Beijing (Beijing)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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