

TA Head, Immunology

Job ID
REQ-10045967
Mar 28, 2025
United Kingdom

Summary

About the role:

Therapeutic Area (TA) Strategy: Leverage global TA strategy to create a compelling local TA vision, mobilize & align the x-functional team (Medical and Value & Access) to execute the brand strategy

Launch planning & Execution: Prepare best-in-class launches & unleash the full potential of strategic brands in the country

Commercial Performance: Drive & deliver on sales performance, growth and revenue of TA priority brands

Maximization of In-market brand performance: Activate new customer engagement model for the respective TA fit for local archetype and based on deep disease area insights

External stakeholders: Create meaningful and trustful relationships with TA relevant external institutional stakeholders (central government, local payers, patient organization etc), representing the organization externally

Talent Management: Attract, retain & engage highly capable & diverse talents (including other industries) and build effective teams who consistently deliver

About the Role

Role requirements:

- **Leading Teams:** Direct team leadership experiences (team of min. 10-20 people) and inspiring them to deliver growth/ change
- **P&L management:** Successfully delivered top & bottom-line targets
- **Launch Experience:** Track record in defining & implementing the launch strategy for a specialty brand in healthcare industry
- **International experiences** (having worked at least in one additional market outside of your “home country”)
- **Customer facing experiences** (patients, healthcare professionals, healthcare partners, government)
- **External Stakeholder Management:** Proven ability of building relevant long-term partnerships with external stakeholder to create joint value
- **Business Acumen:** Proven experiences of anticipating external market dynamics and translating them successfully in TA strategy
- **Customer Centricity:** Successfully delivered an outcome-oriented targeted customer engagement initiative based on deep disease area insights
- **Leading Transformation:** Experiences in leading business and/or organizational transformation processes
- **Access Experience:** Exposure tackling access/reimbursement challenge

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:
<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division
International
Business Unit
Universal Hierarchy Node
Location
United Kingdom
Site
London (The Westworks)
Company / Legal Entity
GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.
Functional Area
Commercial & General Management
Job Type
Full time
Employment Type
Regular
Shift Work
No
[Apply to Job](#)

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID
REQ-10045967

TA Head, Immunology

[Apply to Job](#)

Source URL: <https://prod1.novartis.com/uk-en/careers/career-search/job/details/req-10045967-ta-head->

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/London-The-Westworks/TA-Head--Immunology_REQ-10045967-2
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/London-The-Westworks/TA-Head--Immunology_REQ-10045967-2