Medical Engagement Partner

Job ID
REQ-10048909
Apr 15, 2025
Lithuania

Summary

TA Medical engagement partner (MEP) is responsible for scientifically engaging, collaborating and aligning with a broad range of external stakeholders to co-create value, address identified patient needs for shaping and contributing to a near-term and long-term medical strategy in allocated therapy area, aiming to improve patient access and outcomes. Provides medical input to the Integrated Product Strategy, Integrated evidence generation plans, launch excellence roadmap, patient journey and medical strategies. Executes the medical communication plan within allocated budget via strong scientific presence in the field. Acts as medical expert in the therapy area. MEP contributes to innovative partnerships and implements relevant disease area strategies. Represents voice of medical community within Novartis and ensures the best interest of patients and caregivers are met.
TA MEP is externally focused and works in close collaboration with TA team, constantly aligning tactics and strategy execution, actively participating in main internal meetings. Office (50%) and field (50%) time allocation
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About the Role

MAJOR ACCOUNTABILITIES

Medical Strategic Plans:

- Be a strategic internal partner, gather and leverage insights for an impactful contribution to Patient Journey mapping, launch excellence roadmap, integrated evidence generation plans, integrated product strategy and subsequently the medical strategy.
- Identify data gaps, data generation opportunities (including RWE and implementation science, precision medicine), and key unmet needs and opportunities to help improve patient access and outcomes
- Personalize and expand external stakeholder engagement beyond Healthcare Professionals. Support and contribute to innovative partnership models for shared owner-ship in transforming clinical practice
- Early identification of drivers and barriers of patient journey. Understands and follows trends in disease area and routinely assesses gaps in practice vs guideline-directed therapy.
- Builds and executes the local Medical Affairs Plan and Medical External Engagement Plan (MEEP), based on stakeholder needs and in line with the strategic plans.
- Builds partnerships with healthcare professionals and organizations around common medical needs. Identifies opportunities for joint value creation through engagement with the key scientific leaders and other key external players in the healthcare system.
- Collects, analyses and reports relevant insights (advisory boards, F2F meetings, medical trends etc), to shape/adapt the disease area strategy.
- Brings clarity to the medical strategy and the tactics in the therapeutic area by own medical/scientific

knowledge/interpretation/judgement and deep understanding of external voice/environment as medical/scientific/clinical research expert.
- Collaborates with internal colleagues to discuss Health Care Professionals' and System's dynamics and takes decisions accordingly.
- Builds Health Care System's relationships and collaboration, partnering and building trust/commitment.
- Contributes to regulatory documents (SmPC, BSS), and reimbursement files to health authorities
- Supervises promotional and non-promotional materials preparation and checks their correctness and compliance with national and company's requirements/regulations from the medical point of view
- Takes corrective measures to achieve Target Patient and Population Outcomes (TPOs) KPIs.

Field Medical Activities:

- Develops and maintains long-term peer to peer professional relationships with medical specialists, healthcare professionals, investigators. Utilizing therapy area and product knowledge to engage with HCPs through non-promotional, evidence based scientific dialogue.
- Provides medical support as part of a cross-functional team to relevant clinical development studies including feasibility and quality research site recommendations, medical educational activities to support patient recruitment and strategic support for priority trials.
- Provides and discusses scientific information and data with HCPs to ensure quality and accuracy of medical and scientific information on new treatment options including Novartis products and selected areas of therapeutic interest. Supports scientific exchange to advance understanding of new scientific principles, novel research trends, and current scientific debate. Apply foundational impactful Scientific Engagement principles in stakeholder interactions in alignment with medical strategy and portfolio/pipeline prioritization.
- Reports field activities, including medical events and other medical metrix to CRM system (OnCore), ensures data timeliness, accuracy and completeness, including Medical insights.
- Management of managed access program (MAP) requests as country TA responsible medical.
- Adopt and leverage digital channels for a broader, effective, personalized reach and impact, in addition to leading high level impactful scientific events, exchanges and medical education.
- Identifying local evidence generation gaps and co- creation of integrated evidence generation plan, execution of evidence generation activities (investigator initiated trials, research collaborations or Novartis initiated studies).

Compliance and Risk Management

- Ensures full support for Pharmacovigilance including compliance with Adverse Event reporting and works with MH to ensure Risk Management plan implementation.
- Accounts for full regulatory and compliance adherence across all Medical TA activities.

Quality

- Reviews high level quality and compliance metrics to ensure compliance with laws, regulations, and internal policies.
- Reviews the Site Quality Risk Assessment outcomes and participates in decisions on risk reduction, remediation plans or acceptance of risks.
- Ensures TA team members are properly trained on therapy and compounds and are qualified to perform their duties as defined in Role Profile.
- On time reports own received spontaneous adverse events (AE) and technical complaints for all Novartis products.

Key performance indicators:

- Works within Ethics & Compliance policies -Achievement of annual targets for medical activities

Minimum Requirements:
Work Experience:

- Collaborating across boundaries.
- Operations Management and Execution.
- Project Management.

Skills:

- Building Construction.
- Clinical Practices.
- Clinical Research.
- Clinical Trials.
- Drug Development.
- Hazard Identification.
- Health Sciences.
- Immunology.
- Intensive Care UnIT (Icu).
- Internal Control.
- Internal Medicine.
- Job Description.
- Medical Information.
- Organization Skills.
- Patient Care.
- Stakeholder Engagement.
- Tcp/Ip Protocols.
- Utilization Management (Um).

Languages :

- English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

Division
US
Business Unit
Innovative Medicines
Location

Lithuania
Site
Lithuania
Company / Legal Entity
LTP2 (FCRS = LV001) SIA Baltics, Lithuanian
Functional Area
Research & Development
Job Type
Full time
Employment Type
Regular
Shift Work
No
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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