

# Associate Director, Software Asset Management

Job ID

REQ-10049228

May 30, 2025

India

## Summary

In this role, you will be a member of the Software Asset Management (SAM) team, responsible for managing the lifecycle of software assets and ensuring that they are properly licensed and utilized within Novartis. You will be working closely with Business Application owners and managers, and with Procurement, to ensure adherence to license agreements, optimize license costs and maximize the use of purchased licenses.

## About the Role

### Key Responsibilities:

- Driving SAM initiatives such as developing and implementing software asset management policies and procedures, Building relationship with key stakeholders in both IT and management
- Collaborating with IT Functions and Procurement to assess their detailed reporting needs, then mapping needs back to the Software Asset Management tool (USU License Manager (LIMA))
- Working closely with the IT Functions to ensure they have the proper reporting and knowledge to manage their Business Divisions software license compliance and spend in an effective and cost-efficient manner. Act as SAM business partner to the IT Functions
- Providing strategy and guidance for improvements in the SAM Roadmap, tools and processes
- Ensuring that engaged Service Provider/Development Partner meets defined SLAs and deadlines
- Directly owning a set of software publishers from technical, contractual, and commercial points of view. Supervising data quality and maintaining regular license balance reporting
- Aligning reporting needs with new technology usage of Novartis (i.e., XaaS, Artificial Intelligence, containers, virtualization...etc.)
- Leading SW vendor audits with relevant scrutiny and reports. Fully understand reporting obligations towards publishers and ensure financial impact is estimated and risks addressed with the relevant stakeholders

### Essential Requirements:

- Bachelor's degree or comparable education/experience
- 10+ years in the SAM field and strong expertise in SAM principles, processes and tools (USU LIMA is a plus)
- Proven ability to operate successfully in a matrixed organization with ability to build and maintain relationships with senior IT and Business stakeholders at various levels of seniority.
- Excellent communication and stakeholder management skills, with proficiency in English (written and oral)

- **Desirable:**

- Master's Degree or MBA
- USU LIMA

#### Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

#### Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.india@novartis.com](mailto:diversityandincl.india@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Operations

Business Unit

Universal Hierarchy Node

Location

India

Site

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Technology Transformation

Job Type

Full time

Employment Type

Regular

Shift Work

No

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