

# Head of Public Affairs, Saudi Arabia

Job ID REQ-10052643 May 19, 2025 Saudi Arabia

# Summary

As the Government Affairs Leader, you will play a pivotal role in shaping the political and legislative landscape in Saudi Arabia to maximize business opportunities for NOVARTIS. You will provide thought leadership in public policy, drive a cross-divisional government affairs strategy, and lead government affairs activities. You will also manage short-term issues and crises with significant business and reputational impact. As a member of the country leadership team, you will be the functional leader for government affairs and key insight provider and contact person for government related topics and stakeholders.

#### **About the Role**

#### **Major Accountabilities:**

## **Political and Legislative Engagement:**

- Navigate and influence the Saudi political and legislative environment to support Novartis's strategic goals.
- Build and maintain relationships with key government officials, policymakers, and stakeholders.

#### **Business Opportunity Maximization:**

Align Novartis's business strategies with Saudi Arabia's Vision to capitalize on emerging opportunities.

#### **Thought Leadership in Public Policy:**

- Provide evidence-based insights and innovative solutions to inform public policy.
- Collaborate with government, industry, academic institutions, industry partners, diplomatic partners, associations and other members of the healthcare ecosystem to establish Novartis as a leading voice in policy debates.

## **Cross-Divisional Strategy Development:**

• Develop and implement a cohesive government affairs strategy that integrates and supports all NOVARTIS objectives through effective communication and collaboration across business units.

#### **Crisis Management:**

- Identify and manage short-term issues and crises with high business and reputational impact.
- Implement robust risk management frameworks and respond promptly and transparently to crises.

#### Stakeholder Management at the Highest Government Level:

- Engage with senior government officials and high-level stakeholders to advocate for Novartis's interests.
- Develop and maintain strategic relationships to facilitate effective communication and collaboration.

#### **Macro and Geopolitical Factors:**

- Monitor and analyze macroeconomic trends and geopolitical developments impacting Saudi Arabia.
- Develop strategies to navigate and leverage these factors to support Novartis' business objectives.

#### **Leadership and Collaboration:**

- Foster collaboration within the country executive team and divisional government affairs staff.
- Maintain strategic alignment with overall business objectives and regularly interact with senior leaders.

Job Dimensions (Indicate key facts and figures)

Number of associates: 1

Impact on the organization: High

**Background** (State the required education, experience level, and competency profile)

Minimum Job Criteria: Government Affairs Leader

#### **Educational Background:**

- Bachelor's degree in political science, Public Policy, Law, Healthcare Administration, or a related field.
- Advanced degree (master's or PhD) preferred.

#### **Professional Experience:**

- Minimum of 10 years of experience in government affairs, public policy, or a related field.
- Significant experience in the healthcare or pharmaceutical industry.
- Proven track record of influencing public policy and legislative processes.
- Local Policy and Saudi Market Experience: Extensive experience with local policies and a deep understanding of the Saudi market dynamics.

#### **Skills and Competencies:**

- Strategic Thinking: Ability to develop and implement comprehensive government affairs strategies.
- Political Acumen: Deep understanding of the political and legislative environment in Saudi Arabia.
- Relationship Building: Strong networking skills and the ability to build and maintain relationships with key government officials and stakeholders.
- Crisis Management: Experience in managing short-term issues and crises with high business and reputational impact.
- Communication Skills: Excellent verbal and written communication skills, with the ability to articulate
  complex issues clearly and persuasively.
- Leadership: Proven leadership skills with the ability to foster collaboration and drive strategic alignment.
- Language: Fluency in English and Arabic both verbally and in writing is a must

#### **Knowledge and Expertise:**

- In-depth knowledge of Saudi Arabia's Vision 2030 and its implications for the healthcare and pharmaceutical sectors.
- Familiarity with macroeconomic trends and geopolitical factors affecting the region.

 Understanding of regulatory and compliance requirements in the healthcare and pharmaceutical industries.

#### **Personal Attributes:**

- Innovative Mindset: Commitment to fostering a positive pro-innovation environment.
- Adaptability: Ability to navigate a dynamic and evolving political landscape.
- Integrity: High ethical standards and a commitment to transparency and accountability.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <a href="https://www.novartis.com/careers/benefits-rewards">https://www.novartis.com/careers/benefits-rewards</a>

Division

People & Organization

**Business Unit** 

Universal Hierarchy Node

Location

Saudi Arabia

Site

Riyadh

Company / Legal Entity

SA01 (FCRS = SA001) Novartis Saudi Arabia Ltd

Functional Area

Communications & Public Affairs

Job Type

Full time

**Employment Type** 

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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Apply to Job

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