

# Lead, Medical Excellence

Job ID

REQ-10014193

Jul 02, 2024

Japan

## Summary

〜総合的な製品戦略に沿って、メディカルアドバイザーは、割り当てられた治療領域の医療事務計画の設計、実施、実行を支援し、科学的情報を提供し、臨床研究の設計と組織化を支援し、KOLsや規制関係者との教育対話を構築する責任があります。

## About the Role

Major Accountabilities:

- Strengthen medical capabilities across MSL and Medical science capability pool thorough identifying key capability gaps, providing training programs and measuring outcomes.
- Drive performance management, identifying key performance indicators, tracking progress, measuring impact, and sharing analytical reports
- Collect benchmark data for organization value, competitive intelligence of the industry and make an analysis to capture the latest business situation
- Build/Maintain strong Medical platform/system/tool and digital solution to drive efficiency and improve productivity of Medical dept.
- Drive rapidly adoption for omni-channel engagement across all medical functions
  - Drive new way of working by leveraging new digital capabilities
  - Provide actionable insights and recommendations by analyzing channel effectiveness and campaign performance in close collaboration with BEE analytics team

Key Performance Indicators (Indicate how performance for this role will be measured) :

- Achievement of field operation performance & impact
- Upskilling medical capability (Field Medical, Strategy and Evidence generation)

Education:

- Bachelor's degree

Languages:

- Japanese, Intermediary English

Experience/Professional requirement:

- At Least 3 years agile project management in a business. (Not software) context

- Experience in building capability development plan, Field engagement and Strategy development including Omni-channel program

- Outstanding performance in MSE/MSL achieved by strategic approach

Competency:

- Agile ways of working

- Strategic and Logical thinking skill

- Strong cross-functional leadership skills

- Superior interpersonal, communication, negotiation skill

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Universal Hierarchy Node

Location

Japan

Site

Toronomon (NPKK Head Office)

Company / Legal Entity

JP05 (FCRS = JP005) Novartis Pharma K.K.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

## 利便性と合理的配慮

ノバルティスは障害を持つ個人と協力し、合理的配慮を提供することをお約束します。健康状態や障害を理由に採用プロセスのいかなる部分においても、あるいは職務の必須事項を果たすために合理的配慮が必要な場合は [midcareer-r.japan@novartis.com](mailto:midcareer-r.japan@novartis.com) 宛てに電子メールをお送りください。その

際ご依頼内容、ご連絡先、求人票の番号を明してください。

Job ID

REQ-10014193

## Lead, Medical Excellence

[Apply to Job](#)

---

**Source URL:** <https://prod1.novartis.com/us-en/careers/career-search/job/details/req-10014193-lead-medical-excellence-ja-jp>

### List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. [https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis\\_Careers/job/Toranomon-NPKK-Head-Office/Lead--Medical-excellence\\_REQ-10014193-3](https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis_Careers/job/Toranomon-NPKK-Head-Office/Lead--Medical-excellence_REQ-10014193-3)
5. <mailto:midcareer-r.japan@novartis.com>
6. [https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis\\_Careers/job/Toranomon-NPKK-Head-Office/Lead--Medical-excellence\\_REQ-10014193-3](https://novartis.wd3.myworkdayjobs.com/ja-JP/Novartis_Careers/job/Toranomon-NPKK-Head-Office/Lead--Medical-excellence_REQ-10014193-3)