

# Sourcing Manager MRO

Job ID  
REQ-10022544  
Oct 02, 2024  
Poland

## Summary

The Sourcing Manager, MRO TechOps is responsible for execution, enhancement and expansion MRO suppliers management program within Novartis Group to optimize Novartis assets utilization and to realize key productivity targets. The job owner provides end-to-end program management through the alignment of business requirements, operational excellence, strategic sourcing and negotiation expertise, supplier market intelligence, financial productivity and mitigation of risk.

## About the Role

### Major accountabilities:

- Provide day-to-day Procurement services
- Definition when no category strategy in place above strategic threshold (incl. negotiation strategy), approval, communication
- Accountable for and carefully monitor and support sourcing execution and negotiation performed by the buyer (also acts as an escalation point).
- Maintain strong information flows back to global Category team for opportunities to aggregate demand and generate additional leverage.
- Ensure operational Procurement requests are executed in line with category strategies, and in compliance with relevant policies and operating procedures, including preferred supplier agreements.
- Contribute to overall savings opportunity identification and delivery.
- Responsible to ensure the right balance between business needs and Novartis' strategy.
- Accountable to work with stakeholders to identify the most cost-effective ways to deliver business objectives.

### Key performance indicators:

- Planning and achievement of productivity targets, overall value proposition and priorities as agreed with the business and procurement stakeholders.
- Increase Procurement effectiveness (realize the benefits of productivity and process improvements such as, outsourcing, cross-divisional Category management, etc.).
- Cash flow contribution (extending payment terms with major suppliers with / without Supply Chain Finance).
- Compliance to mandated processes and guidelines (Responsible Procurement, Anti-Bribery, NP4, etc.).

### Minimum Requirements:

#### Work Experience:

- > 5 years of Procurement experience and contracting experience.

- Solid experience in navigating in global, matrix organizations and across geographies and cultures.
- Extensive experience in sourcing processes (e.g. RFI/RFQ), negotiation strategies, project management, good communication and collaboration skills as well as market analysis capabilities to drive operational excellence.
- SAP or other management system experience

#### **Skills:**

- Internal And External Customer Needs Analysis & Satisfaction Studies.
- Negotiating.
- Root Cause Analysis And Problem-Solving.
- Vendor Management.

#### **Languages :**

- English.

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<https://www.novartis.com/about/strategy/people-and-culture>

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Division

Operations

Business Unit

Innovative Medicines

Location

Poland

Site

Warsaw

Company / Legal Entity

PL03 (FCRS = PL003) Novartis Poland Sp. z o.o.

Alternative Location 1

Hyderabad (Office), India

Alternative Location 2

INSURGENTES, Mexico

Alternative Location 3

Prague, Czech Republic

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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