

# Senior Access Strategy Manager

Job ID  
REQ-10040465  
Feb 16, 2025  
China

## Summary

## About the Role

Key responsibilities:

- Support head of Hospital Access and Cooperation (HAC) to develop & execute functional strategy.
- Support on the execution of company NRDL and NEDL strategy.
- Develop communication tools for HAC team including but not limited to product listing DA, slide deck by working with related TAs.
- Collaborate with cross-functional team to conduct IPS/POA access strategy and ensure synergy execution.
- Build and maintain sound relationship with national association accounts, develop academic projects to promote cooperation with healthcare systems.
- Proactively monitor major healthcare/pharmaceutical policies and related TA competitors marketing dynamics to explore access opportunities.
- Lead HA stakeholder mapping and engagement strategy.
- Support on the execution of HA capability building project.

Essential Requirements:

- 8+ years' experience in MNC pharmaceutical company, with 5+ years' experience in HEOR/Access/Marketing function experience
- Good strategy thinking mindset, comfortable to work in a matrix organization, with high people agility and learning agility
- Commit to high ethical and compliance standard
- Fluent in oral and written English. Educational background on HEOR/pharmaceutical management/clinical pharmacy is preferred

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Division

International

Business Unit

Innovative Medicines

Location

China

Site

Beijing (Beijing)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Sales

Job Type

Full time

Employment Type

Shift Work

No

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