

Associate Director, General Management & Strategy Business Planning & Analysis (2 Positions)

Job ID
REQ-10044953
Apr 15, 2025
USA

Summary

This position will be located at the East Hanover, NJ site and will not have the ability to be located remotely. This position will require some travel (about 15%) as defined by the business (domestic and/ or international).

As part of our Best-in-Class Finance team, this role will support one of our 4 focused Therapeutic areas and serve as a finance business partner for the respective Therapeutic Areas (the "TA") providing financial control, forecasting, and performance management for the TA including but not limited to budgeting, forecasting/demand planning and financial analysis.

#LI-Hybrid

About the Role

Key Responsibilities:

- **Business Partnering** - Partner with the relevant Product General Management Team, respective General Manager, Product Strategy Lead, Business Excellence lead and cross-functional Integrated Product Strategy Team (IPST) members, as appropriate, to establish forecasts for the target, in-year updates and longer-term projections.
- **Influence Cross-Functional Stakeholders** - Serve as active member of IPST providing financial guidance inclusive of resource allocation recommendations and trade-offs and overall performance vigilance.
- **Performance Vigilance** - Structure and communicate complex, ambiguous and potentially challenging business issues to advise and challenge the IPST team. Support monthly and quarterly performance narratives with relevant Product team(s) to drive understanding of financial performance and assist in Investor Relations meetings and deliverables as needed.
- **Resource Allocation Excellence** - Develop suitable resource allocation strategies with GM team, ensuring that investment is used optimally, consistent with the US Enterprise strategy, and directly aligned with internal marketing mix models.
- **Operational Excellence** - Drive fully cross-functional integrated planning processes for sales and direct external costs through operational excellence, strategic influencing, and financial leadership to the overall Product team. Execute related financial planning and operational processes including budgeting, monthly closing and reporting, and PO management as appropriate. Ensure key processes are adhered to and

conducted compliantly (30%). Liaise with budget owners and stakeholders to proactively manage expense plans. Consolidate and provide insightful expense risks and opportunities.

- **Leadership** – Potentially lead BP&A associates of varying levels of experience by coaching and providing technical training and feedback to optimize performance.

Essential Requirements:

- Bachelor's or equivalent 4-Year University degree
- 4+ years finance or economic experience, preferably in the Pharmaceutical/Biotech Industry
- Partnering - Communicates clearly and effectively, both orally and in writing
- Influencing – Emerging competency; works with business leaders to drive results and persuade with data
- Leadership - Takes ownership and drives results
- Analytical - Exhibits problem solving skills and attention to detail
- Creative - Demonstrates ability to find creative ways to tackle big picture challenges
- Adaptable - Excels in a constantly evolving environment

Desirable Requirements

- Degree subject area in Finance, Economics, or related field; MBA preferred
- Business planning & analysis experience is preferred

Novartis Compensation and Benefit Summary: The pay range for this position at commencement of employment is expected to be between: \$119,700.00 and \$222,300.00; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national

origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

Finance

Business Unit

Innovative Medicines

Location

USA

State

New Jersey

Site

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Audit & Finance

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Job ID

REQ-10044953

Associate Director, General Management & Strategy Business Planning & Analysis (2 Positions)

[Apply to Job](#)

Source URL: <https://prod1.novartis.com/us-en/careers/career-search/job/details/req-10044953-associate->

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. <mailto:us.reasonableaccommodations@novartis.com>
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/East-Hanover/Associate-Director--General-Management---Strategy-Business-Planning---Analysis--2-Positions-_REQ-10044953-2
6. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/East-Hanover/Associate-Director--General-Management---Strategy-Business-Planning---Analysis--2-Positions-_REQ-10044953-2